

## **Nottingham University Hospitals NHS Trust turns to NextiraOne in network efficiency drive**

**NextiraOne UK deploys Cisco-based technology to cut costs and further improve patient experience**

**Paris – 4 April, 2008.** NextiraOne UK has secured a multi-million euro deal to further advance the network of Nottingham University Hospitals NHS Trust in Central England. Using Cisco-based technology, NextiraOne’s communications experts aim to fulfil the Trust’s goals of further improving clinical governance and operational effectiveness, as well as making the overall experience even better for patients and staff alike. Using what is expected to be one of the UK’s most advanced end-to-end Cisco Medical Grade Networks, NextiraOne is helping the Trust realise its “Shaping the Future” strategy.

NextiraOne has enjoyed a long relationship with the Trust and the latest contract sees the provision of a centralised Cisco WiSM-based Wireless Local Area Network (WLAN), Cisco Unified Communications, network security products and location-based services. The installation of video conferencing technology has the potential to support 12,000 users.

For NextiraOne in the UK, the project includes its first installation of a Cisco end-to-end Medical Grade Network, its largest WiFi campus deployment – featuring more than 2,000 access points, and its first campus-wide Radio Frequency Identification (RFID) installation. In all, the system includes 10,000 Ethernet ports and 8,500 Power over Ethernet (PoE) ports, all supported by a multiple 10Gb backbone.

Steven Skakel, Managing Director for NextiraOne UK and Ireland, said: “NextiraOne will work closely with Cisco to provide a secure, networked resource of data, information, knowledge and processes for staff to communicate and collaborate effectively. We will ensure the network interoperability, security, availability, productivity and flexibility that NHS Trusts can expect from a Cisco Medical Grade Network. Working with Nottingham University Hospitals NHS Trust to transform its

business, NextiraOne builds upon its extensive Europe-wide healthcare experience and customer base.”

NextiraOne was selected to execute the project due to the clarity it demonstrated in understanding Nottingham University Hospitals NHS Trust’s environment and requirements, the company’s flexibility and its ethos of working in partnership with customers to deliver the best, most cost-effective results.

Ian Smith, Head of Service Design and Innovation for Nottingham University Hospitals NHS Trust, said: “The Cisco Medical-Grade Network will help the Nottingham University Hospitals NHS Trust transform the way we deliver healthcare by enabling us to readily and cost-effectively exploit the capability of new technologies that can genuinely help improve patient care, such as helping to reduce overall patient waiting times and reducing the need for patients to duplicate information by providing access to all relevant information at the point of care. What we are planning is an infrastructure platform where clinicians can access, share and collaborate on healthcare information faster and in a more efficient way. The Cisco technology will help the Trust capture cost efficiencies, help increase the coordination and integration of care across organisational boundaries, enable greater collaboration of clinical teams to deliver more efficient and effective care, and reconfigure service delivery towards more out-patient, day patient and community care.”

NextiraOne UK is a Cisco Gold Business Partner and a highly experienced Public Sector Partner Programme member. The Trust was inspired by a visit to St .Olaf’s hospital in Norway, widely regarded as a European flagship “connected hospital”.

NextiraOne is a Cisco Gold certified Multinational Partner and also a Cisco Powered partner certified under the Cisco Managed Services Channel Partner (MSCP) program.

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### **About NextiraOne**

Headquartered in Paris, NextiraOne are Europe’s leading experts in communications services. We design, install, maintain and support all of our customers’ communications needs from voice to mobility, security and applications. We provide seamless, end-to-end communications solutions working with the leading technology

vendors in the industry to deliver maximum business benefit to our customers.  
Discover more at: <http://www.nextiraone-eu.com>

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### **About The Nottingham University Hospitals NHS Trust**

The Nottingham University Hospitals NHS Trust was formed on 1 April 2006, when two top-rated trusts - Queen's Medical Centre and Nottingham City Hospital - merged in order to develop a range of high-quality, sustainable patient services across the two campuses. NUH is one of the largest Trusts in the UK, with an annual budget of more than £500 million. As a major teaching Trust, NUH enjoys close links with the city's universities and attracts and develops the highest calibre of staff. It continues to be the hospital of choice for patients, encourage investment and remain at the forefront of research. It has one of the busiest emergency departments in the UK and has a total of 2,200 hospital beds across both campuses.

### **About Cisco Systems**

Cisco, (NASDAQ: CSCO), is the worldwide leader in networking that transforms how people connect, communicate and collaborate. Information about Cisco can be found at <http://www.cisco.com>. For ongoing news, please go to <http://newsroom.cisco.com>. Cisco equipment in Europe is supplied by Cisco Systems International BV, a wholly owned subsidiary of Cisco Systems, Inc